

### **Adjusted Earnings**

McKesson separately reports financial results on the basis of Adjusted Earnings. Adjusted Earnings is a non-GAAP financial measure defined as GAAP income from continuing operations, excluding amortization of acquisition-related intangible assets, acquisition expenses and related adjustments, certain claim and litigation reserve adjustments, and Last-In-First-Out ("LIFO") inventory-related adjustments.

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### **Definitions related to Adjusted Earnings (Non-GAAP) Financial Information**

Adjusted Earnings represents income from continuing operations, excluding the effects of the following items from the Company's GAAP financial results, including the related income tax effects. The Company evaluates its definition of Adjusted Earnings on a periodic basis and will update the definition from time to time. The evaluation considers both the quantitative and qualitative aspect of the Company's presentation of Adjusted Earnings.

Amortization of acquisition-related intangibles - Amortization expense of acquired intangible assets purchased in connection with business acquisitions by the Company.

Acquisition expenses and related adjustments - Transaction and integration expenses that are directly related to business acquisitions by the Company. Examples include transaction closing costs, professional service fees, restructuring or severance charges, retention payments, employee relocation expenses, facility or other exit-related expenses, recoveries of acquisition-related expenses or post-closing expenses, bridge loan fees, gains or losses related to foreign currency contracts, and gains or losses on business combinations.

Claim and litigation reserve adjustments - Adjustments to the Company's reserves, including accrued interest, for estimated probable losses for its Controlled Substance Distribution Claims and the Average Wholesale Price litigation matters, as such terms are defined in the Company's Annual Report on Form 10-K for the fiscal year ended March 31, 2015.

LIFO-related adjustments - Last-In-First-Out ("LIFO") inventory-related adjustments.

Income taxes on Adjusted Earnings are calculated in accordance with Accounting Standards Codification ("ASC") 740, "Income Taxes," which is the same accounting principle used by the Company when presenting its GAAP financial results.

The Company believes the presentation of non-GAAP measures such as Adjusted Earnings provides useful supplemental information to investors with regard to its core operating performance, as well as assists with the comparison of its past financial performance to the Company's future financial results. Moreover, the Company believes that the presentation of Adjusted Earnings assists investors' ability to compare its financial results to those of other companies in the same industry. However, the Company's Adjusted Earnings measure may be defined and calculated differently by other companies in the same industry.

The Company internally uses non-GAAP financial measures such as Adjusted Earnings in connection with its own financial planning and reporting processes. Specifically, Adjusted Earnings serves as one of the measures management utilizes when allocating resources, deploying capital and assessing business performance and employee incentive compensation. Nonetheless, non-GAAP financial results and related measures disclosed by the Company should not be considered a substitute for, nor superior to, financial results and measures as determined or calculated in accordance with GAAP.

The Company is providing investors the following updated Presentation of Adjusted Earnings (Non-GAAP):

**Exhibit I:** provides a reconciliation of certain line items from the Company's GAAP Condensed Consolidated Statements of Operations to Adjusted Earnings (Non-GAAP) for the fiscal years ended March 31, 2015 through March 31, 2009; and,

**Exhibit II:** provides a reconciliation of the Company's GAAP segment financial results to Adjusted Earnings (Non-GAAP) for the fiscal years ended March 31, 2015 through March 31, 2009.

**McKESSON CORPORATION**  
**RECONCILIATION OF GAAP OPERATING RESULTS TO ADJUSTED EARNINGS (NON-GAAP)**  
**FOR FISCAL 2015 - 2009**  
**(unaudited)**  
**(in millions, except per share amounts)**

	Year Ended March 31, 2015					Adjusted Earnings (Non-GAAP)
	As Reported (GAAP)	Amortization of Acquisition-Related Intangibles	Acquisition Expenses and Related Adjustments	Claim and Litigation Reserve Adjustments	LIFO-Related Adjustments	
Revenues	\$ 179,045	\$ -	\$ -	\$ -	\$ -	\$ 179,045
Gross profit	\$ 11,411	\$ 9	\$ 1	\$ -	\$ 337	\$ 11,758
Operating expenses	(8,443)	483	223	150	-	(7,587)
Other income, net	63	2	-	-	-	65
Impairment of equity investment	-	-	-	-	-	-
Interest expense	(374)	-	-	-	-	(374)
Income from continuing operations before income taxes	2,657	494	224	150	337	3,862
Income tax expense	(815)	(157)	(78)	-	(131)	(1,181)
Income from continuing operations after tax	1,842	337	146	150	206	2,681
Net income attributable to noncontrolling interest	(67)	-	-	-	-	(67)
Income from continuing operations, net of tax, attributable to McKesson Corporation	\$ 1,775	\$ 337	\$ 146	\$ 150	\$ 206	\$ 2,614
Diluted earnings per common share from continuing operations, net of tax, attributable to McKesson Corporation <sup>(a)</sup>	\$ 7.54	\$ 1.43	\$ 0.63	\$ 0.64	\$ 0.87	\$ 11.11
Diluted weighted average common shares	235	235	235	235	235	235

	Year Ended March 31, 2014					Adjusted Earnings (Non-GAAP)
	As Reported (GAAP)	Amortization of Acquisition-Related Intangibles	Acquisition Expenses and Related Adjustments	Claim and Litigation Reserve Adjustments	LIFO-Related Adjustments	
Revenues	\$ 137,392	\$ -	\$ -	\$ -	\$ -	\$ 137,392
Gross profit	\$ 8,352	\$ 11	\$ 3	\$ -	\$ 311	\$ 8,677
Operating expenses	(5,913)	308	155	68	-	(5,382)
Other income, net	32	-	14	-	-	46
Impairment of equity investment	-	-	-	-	-	-
Interest expense	(300)	-	46	-	-	(254)
Income from continuing operations before income taxes	2,171	319	218	68	311	3,087
Income tax expense	(757)	(115)	(69)	(15)	(121)	(1,077)
Income from continuing operations after tax	1,414	204	149	53	190	2,010
Net income attributable to noncontrolling interest	5	(7)	(2)	-	-	(4)
Income from continuing operations, net of tax, attributable to McKesson Corporation	\$ 1,419	\$ 197	\$ 147	\$ 53	\$ 190	\$ 2,006
Diluted earnings per common share from continuing operations, net of tax, attributable to McKesson Corporation <sup>(a)</sup>	\$ 6.08	\$ 0.85	\$ 0.63	\$ 0.23	\$ 0.81	\$ 8.60
Diluted weighted average common shares	233	233	233	233	233	233

(a) Certain computations may reflect rounding adjustments.

	Year Ended March 31, 2013					
	As Reported (GAAP)	Amortization of Acquisition- Related Intangibles	Acquisition Expenses and Related Adjustments	Claim and Litigation Reserve Adjustments	LIFO-Related Adjustments	Adjusted Earnings (Non-GAAP)
Revenues	\$ 122,196	\$ -	\$ -	\$ -	\$ -	\$ 122,196
Gross profit	\$ 6,881	\$ 13	\$ -	\$ -	\$ 13	\$ 6,907
Operating expenses	(4,534)	196	(10)	72	-	(4,276)
Other income, net	34	-	-	-	-	34
Impairment of equity investment	(191)	-	-	-	-	(191)
Interest expense	(240)	-	11	-	-	(229)
Income from continuing operations before income taxes	1,950	209	1	72	13	2,245
Income tax expense	(587)	(76)	(6)	(27)	(5)	(701)
Income from continuing operations after tax	1,363	133	(5)	45	8	1,544
Net income attributable to noncontrolling interest	-	-	-	-	-	-
Income from continuing operations, net of tax, attributable to McKesson Corporation	\$ 1,363	\$ 133	\$ (5)	\$ 45	\$ 8	\$ 1,544
Diluted earnings per common share from continuing operations, net of tax, attributable to McKesson Corporation <sup>(a)</sup>	\$ 5.69	\$ 0.56	\$ (0.02)	\$ 0.19	\$ 0.03	\$ 6.45
Diluted weighted average common shares	239	239	239	239	239	239

	Year Ended March 31, 2012					
	As Reported (GAAP)	Amortization of Acquisition- Related Intangibles	Acquisition Expenses and Related Adjustments	Claim and Litigation Reserve Adjustments	LIFO-Related Adjustments	Adjusted Earnings (Non-GAAP)
Revenues	\$ 122,453	\$ -	\$ -	\$ -	\$ -	\$ 122,453
Gross profit	\$ 6,435	\$ 17	\$ -	\$ -	\$ 11	\$ 6,463
Operating expenses	(4,289)	167	26	149	-	(3,947)
Other income, net	20	-	-	-	-	20
Impairment of equity investment	-	-	-	-	-	-
Interest expense	(251)	-	-	-	-	(251)
Income from continuing operations before income taxes	1,915	184	26	149	11	2,285
Income tax expense	(521)	(71)	(10)	(89)	(4)	(695)
Income from continuing operations after tax	1,394	113	16	60	7	1,590
Net income attributable to noncontrolling interest	-	-	-	-	-	-
Income from continuing operations, net of tax, attributable to McKesson Corporation	\$ 1,394	\$ 113	\$ 16	\$ 60	\$ 7	\$ 1,590
Diluted earnings per common share from continuing operations, net of tax, attributable to McKesson Corporation <sup>(a)</sup>	\$ 5.56	\$ 0.45	\$ 0.07	\$ 0.24	\$ 0.03	\$ 6.35
Diluted weighted average common shares	251	251	251	251	251	251

	Year Ended March 31, 2011					
	As Reported (GAAP)	Amortization of Acquisition- Related Intangibles	Acquisition Expenses and Related Adjustments	Claim and Litigation Reserve Adjustments	LIFO-Related Adjustments	Adjusted Earnings (Non-GAAP)
Revenues	\$ 111,804	\$ -	\$ -	\$ -	\$ -	\$ 111,804
Gross profit	\$ 5,828	\$ 16	\$ -	\$ -	\$ 3	\$ 5,847
Operating expenses	(4,041)	115	43	213	-	(3,670)
Other income, net	35	-	(16)	-	-	19
Impairment of equity investment	-	-	-	-	-	-
Interest expense	(222)	-	25	-	-	(197)
Income from continuing operations before income taxes	1,600	131	52	213	3	1,999
Income tax expense	(503)	(51)	(16)	(64)	(1)	(635)
Income from continuing operations after tax	1,097	80	36	149	2	1,364
Net income attributable to noncontrolling interest	-	-	-	-	-	-
Income from continuing operations, net of tax, attributable to McKesson Corporation	\$ 1,097	\$ 80	\$ 36	\$ 149	\$ 2	\$ 1,364
Diluted earnings per common share from continuing operations, net of tax, attributable to McKesson Corporation <sup>(a)</sup>	\$ 4.17	\$ 0.30	\$ 0.14	\$ 0.57	\$ 0.01	\$ 5.19
Diluted weighted average common shares	263	263	263	263	263	263

(a) Certain computations may reflect rounding adjustments.

	Year Ended March 31, 2010					
	As Reported (GAAP)	Amortization of Acquisition- Related Intangibles	Acquisition Expenses and Related Adjustments	Claim and Litigation Reserve Adjustments	LIFO-Related Adjustments	Adjusted Earnings (Non-GAAP)
Revenues	\$ 108,425	\$ -	\$ -	\$ -	\$ -	\$ 108,425
Gross profit	\$ 5,527	\$ 21	\$ -	\$ -	\$ 8	\$ 5,556
Operating expenses	(3,558)	97	-	(20)	-	(3,481)
Other income, net	43	-	-	-	-	43
Impairment of equity investment	-	-	-	-	-	-
Interest expense	(187)	-	-	-	-	(187)
Income from continuing operations before income taxes	1,825	118	-	(20)	8	1,931
Income tax expense	(605)	(46)	-	8	(3)	(646)
Income from continuing operations after tax	1,220	72	-	(12)	5	1,285
Net income attributable to noncontrolling interest	-	-	-	-	-	-
Income from continuing operations, net of tax, attributable to McKesson Corporation	\$ 1,220	\$ 72	\$ -	\$ (12)	\$ 5	\$ 1,285
Diluted earnings per common share from continuing operations, net of tax, attributable to McKesson Corporation <sup>(a)</sup>	\$ 4.46	\$ 0.26	\$ -	\$ (0.04)	\$ 0.02	\$ 4.70
Diluted weighted average common shares	273	273	-	273	273	273

	Year Ended March 31, 2009					
	As Reported (GAAP)	Amortization of Acquisition- Related Intangibles	Acquisition Expenses and Related Adjustments	Claim and Litigation Reserve Adjustments	LIFO-Related Adjustments	Adjusted Earnings (Non-GAAP)
Revenues	\$ 106,376	\$ -	\$ -	\$ -	\$ -	\$ 106,376
Gross profit	\$ 5,251	\$ 29	\$ -	\$ -	\$ 8	\$ 5,288
Operating expenses	(4,080)	97	-	493	-	(3,490)
Other income, net	74	-	-	-	-	74
Impairment of equity investment	(63)	-	-	-	-	(63)
Interest expense	(144)	-	-	-	-	(144)
Income from continuing operations before income taxes	1,038	126	-	493	8	1,665
Income tax expense	(240)	(49)	-	(182)	(3)	(474)
Income from continuing operations after tax	798	77	-	311	5	1,191
Net income attributable to noncontrolling interest	-	-	-	-	-	-
Income from continuing operations, net of tax, attributable to McKesson Corporation	\$ 798	\$ 77	\$ -	\$ 311	\$ 5	\$ 1,191
Diluted earnings per common share from continuing operations, net of tax, attributable to McKesson Corporation <sup>(a)</sup>	\$ 2.86	\$ 0.28	\$ -	\$ 1.11	\$ 0.02	\$ 4.27
Diluted weighted average common shares	279	279	-	279	279	279

(a) Certain computations may reflect rounding adjustments.

**McKESSON CORPORATION**  
**RECONCILIATION OF GAAP SEGMENT FINANCIAL RESULTS TO ADJUSTED EARNINGS (NON-GAAP)**  
**FOR FISCAL 2015 - 2009**  
(unaudited)  
(in millions)

	Year Ended March 31, 2015				Year Ended March 31, 2014				Year Ended March 31, 2013				Year Ended March 31, 2012			
	Distribution Solutions	Technology Solutions	Corporate & Interest Expense	Total	Distribution Solutions	Technology Solutions	Corporate & Interest Expense	Total	Distribution Solutions	Technology Solutions	Corporate & Interest Expense	Total	Distribution Solutions	Technology Solutions	Corporate & Interest Expense	Total
<b>As Reported (GAAP):</b>																
Revenues	\$ 175,976	\$ 3,069	\$ -	\$ 179,045	\$ 134,062	\$ 3,330	\$ -	\$ 137,392	\$ 119,046	\$ 3,150	\$ -	\$ 122,196	\$ 119,424	\$ 3,029	\$ -	\$ 122,453
Gross profit	\$ 9,937	\$ 1,474	\$ -	\$ 11,411	\$ 6,745	\$ 1,607	\$ -	\$ 8,352	\$ 5,435	\$ 1,446	\$ -	\$ 6,881	\$ 5,057	\$ 1,378	\$ -	\$ 6,435
Operating expenses	(6,938)	(1,039)	(466)	(8,443)	(4,301)	(1,161)	(451)	(5,913)	(3,068)	(1,120)	(346)	(4,534)	(2,854)	(1,022)	(413)	(4,289)
Other income, net	48	3	12	63	28	2	2	32	19	4	11	34	16	4	-	20
Impairment of equity investment	-	-	-	-	-	-	-	-	(191)	-	-	(191)	-	-	-	-
Income from continuing operations before interest expense and income taxes	3,047	438	(454)	3,031	2,472	448	(449)	2,471	2,195	330	(335)	2,190	2,219	360	(413)	2,166
Interest expense	-	-	(374)	(374)	-	-	(300)	(300)	-	-	(240)	(240)	-	-	(251)	(251)
Income from continuing operations before income taxes	\$ 3,047	\$ 438	\$ (828)	\$ 2,657	\$ 2,472	\$ 448	\$ (749)	\$ 2,171	\$ 2,195	\$ 330	\$ (575)	\$ 1,950	\$ 2,219	\$ 360	\$ (664)	\$ 1,915
Gross profit margin	5.65%	48.03%	-	6.37%	5.03%	48.26%	-	6.08%	4.57%	45.90%	-	5.63%	4.23%	45.49%	-	5.26%
Operating expenses as a % of revenues	3.94%	33.85%	-	4.72%	3.21%	34.86%	-	4.30%	2.58%	35.56%	-	3.71%	2.39%	33.74%	-	3.50%
Operating pre-tax profit as a % of revenues	1.73%	14.27%	-	1.69%	1.84%	13.45%	-	1.80%	1.84%	10.48%	-	1.79%	1.86%	11.89%	-	1.77%
<b>Pre-Tax Adjustments:</b>																
Gross profit	\$ 1	\$ 8	\$ -	\$ 9	\$ 1	\$ 10	\$ -	\$ 11	\$ 2	\$ 11	\$ -	\$ 13	\$ 1	\$ 16	\$ -	\$ 17
Operating expenses	442	40	1	483	255	52	1	308	146	49	1	196	120	47	-	167
Other income, net	2	-	-	2	-	-	-	-	-	-	-	-	-	-	-	-
Amortization of acquisition-related intangibles	445	48	1	494	256	62	1	319	148	60	1	209	121	63	-	184
Gross profit	1	-	-	1	-	3	-	3	-	-	-	-	-	-	-	-
Operating expenses	211	-	12	223	120	15	20	155	47	7	(64)	(10)	24	1	1	26
Other income, net	-	-	-	-	-	-	14	14	-	-	-	-	-	-	-	-
Interest expense	-	-	-	-	-	-	46	46	-	-	11	11	-	-	-	-
Acquisition expenses and related adjustments	212	-	12	224	120	18	80	218	47	7	(53)	1	24	1	1	26
Operating expenses - Litigation reserve adjustments	150	-	-	150	68	-	-	68	72	-	-	72	149	-	-	149
Gross profit - LIFO-related adjustments	337	-	-	337	311	-	-	311	13	-	-	13	11	-	-	11
Total pre-tax adjustments	\$ 1,144	\$ 48	\$ 13	\$ 1,205	\$ 755	\$ 80	\$ 81	\$ 916	\$ 280	\$ 67	\$ (52)	\$ 295	\$ 305	\$ 64	\$ 1	\$ 370
<b>Adjusted Earnings (Non-GAAP):</b>																
Revenues	\$ 175,976	\$ 3,069	\$ -	\$ 179,045	\$ 134,062	\$ 3,330	\$ -	\$ 137,392	\$ 119,046	\$ 3,150	\$ -	\$ 122,196	\$ 119,424	\$ 3,029	\$ -	\$ 122,453
Gross profit	\$ 10,276	\$ 1,482	\$ -	\$ 11,758	\$ 7,057	\$ 1,620	\$ -	\$ 8,677	\$ 5,450	\$ 1,457	\$ -	\$ 6,907	\$ 5,069	\$ 1,394	\$ -	\$ 6,463
Operating expenses	(6,135)	(999)	(453)	(7,587)	(3,858)	(1,094)	(430)	(5,382)	(2,803)	(1,064)	(409)	(4,276)	(2,561)	(974)	(412)	(3,947)
Other income, net	50	3	12	65	28	2	16	46	19	4	11	34	16	4	-	20
Impairment of equity investment	-	-	-	-	-	-	-	-	(191)	-	-	(191)	-	-	-	-
Income from continuing operations before interest expense and income taxes	4,191	486	(441)	4,236	3,227	528	(414)	3,341	2,475	397	(398)	2,474	2,524	424	(412)	2,536
Interest expense	-	-	(374)	(374)	-	-	(254)	(254)	-	-	(229)	(229)	-	-	(251)	(251)
Income from continuing operations before income taxes	\$ 4,191	\$ 486	\$ (815)	\$ 3,862	\$ 3,227	\$ 528	\$ (668)	\$ 3,087	\$ 2,475	\$ 397	\$ (627)	\$ 2,245	\$ 2,524	\$ 424	\$ (663)	\$ 2,285
Gross profit margin	5.84%	48.29%	-	6.57%	5.26%	48.65%	-	6.32%	4.58%	46.25%	-	5.65%	4.24%	46.02%	-	5.28%
Operating expenses as a % of revenues	3.49%	32.55%	-	4.24%	2.88%	32.85%	-	3.92%	2.35%	33.78%	-	3.50%	2.14%	32.16%	-	3.22%
Operating pre-tax profit as a % of revenues	2.38%	15.84%	-	2.37%	2.41%	15.86%	-	2.43%	2.08%	12.60%	-	2.02%	2.11%	14.00%	-	2.07%

	Year Ended March 31, 2011				Year Ended March 31, 2010				Year Ended March 31, 2009			
	Distribution Solutions	Technology Solutions	Corporate & Interest Expense	Total	Distribution Solutions	Technology Solutions	Corporate & Interest Expense	Total	Distribution Solutions	Technology Solutions	Corporate & Interest Expense	Total
<b>As Reported (GAAP):</b>												
Revenues	\$ 108,889	\$ 2,915	\$ -	\$ 111,804	\$ 105,578	\$ 2,847	\$ -	\$ 108,425	\$ 103,568	\$ 2,808	\$ -	\$ 106,376
Gross profit	\$ 4,565	\$ 1,263	\$ -	\$ 5,828	\$ 4,219	\$ 1,308	\$ -	\$ 5,527	\$ 3,955	\$ 1,296	\$ -	\$ 5,251
Operating expenses	(2,673)	(1,000)	(368)	(4,041)	(2,260)	(967)	(331)	(3,558)	(2,777)	(994)	(309)	(4,080)
Other income, net	5	3	27	35	29	5	9	43	43	6	25	74
Impairment of equity investment	-	-	-	-	-	-	-	-	(63)	-	-	(63)
Income from continuing operations before interest expense and income taxes	1,897	266	(341)	1,822	1,988	346	(322)	2,012	1,158	308	(284)	1,182
Interest expense	(1)	-	(221)	(222)	(2)	(2)	(183)	(187)	2	(4)	(142)	(144)
Income from continuing operations before income taxes	\$ 1,896	\$ 266	\$ (562)	\$ 1,600	\$ 1,986	\$ 344	\$ (505)	\$ 1,825	\$ 1,160	\$ 304	\$ (426)	\$ 1,038
Gross profit margin	4.19%	43.33%	-	5.21%	4.00%	45.94%	-	5.10%	3.82%	46.15%	-	4.94%
Operating expenses as a % of revenues	2.45%	34.31%	-	3.61%	2.14%	33.97%	-	3.28%	2.68%	35.40%	-	3.84%
Operating pre-tax profit as a % of revenues	1.74%	9.13%	-	1.63%	1.88%	12.15%	-	1.86%	1.12%	10.97%	-	1.11%
<b>Pre-Tax Adjustments:</b>												
Gross profit	\$ -	\$ 16	-	16	\$ 1	\$ 20	-	21	\$ 1	\$ 28	-	29
Operating expenses	70	45	-	115	50	47	-	97	50	47	-	97
Other income, net	-	-	-	-	-	-	-	-	-	-	-	-
Amortization of acquisition-related intangibles	70	61	-	131	51	67	-	118	51	75	-	126
Gross profit	-	-	-	-	-	-	-	-	-	-	-	-
Operating expenses	41	-	2	43	-	-	-	-	-	-	-	-
Other income, net	-	-	(16)	(16)	-	-	-	-	-	-	-	-
Interest expense	-	-	25	25	-	-	-	-	-	-	-	-
Acquisition expenses and related adjustments	41	-	11	52	-	-	-	-	-	-	-	-
Operating expenses - Litigation reserve adjustments	213	-	-	213	-	-	(20)	(20)	493	-	-	493
Gross profit - LIFO-related adjustments	3	-	-	3	8	-	-	8	8	-	-	8
Total pre-tax adjustments	\$ 327	\$ 61	\$ 11	\$ 399	\$ 59	\$ 67	\$ (20)	\$ 106	\$ 552	\$ 75	\$ -	\$ 627
<b>Adjusted Earnings (Non-GAAP):</b>												
Revenues	\$ 108,889	\$ 2,915	\$ -	\$ 111,804	\$ 105,578	\$ 2,847	\$ -	\$ 108,425	\$ 103,568	\$ 2,808	\$ -	\$ 106,376
Gross profit	\$ 4,568	\$ 1,279	\$ -	\$ 5,847	\$ 4,228	\$ 1,328	\$ -	\$ 5,556	\$ 3,964	\$ 1,324	\$ -	\$ 5,288
Operating expenses	(2,349)	(955)	(366)	(3,670)	(2,210)	(920)	(351)	(3,481)	(2,234)	(947)	(309)	(3,490)
Other income, net	5	3	11	19	29	5	9	43	43	6	25	74
Impairment of equity investment	-	-	-	-	-	-	-	-	(63)	-	-	(63)
Income from continuing operations before interest expense and income taxes	2,224	327	(355)	2,196	2,047	413	(342)	2,118	1,710	383	(284)	1,809
Interest expense	(1)	-	(196)	(197)	(2)	(2)	(183)	(187)	2	(4)	(142)	(144)
Income from continuing operations before income taxes	\$ 2,223	\$ 327	\$ (551)	\$ 1,999	\$ 2,045	\$ 411	\$ (525)	\$ 1,931	\$ 1,712	\$ 379	\$ (426)	\$ 1,665
Gross profit margin	4.20%	43.88%	-	5.23%	4.00%	46.65%	-	5.12%	3.83%	47.15%	-	4.97%
Operating expenses as a % of revenues	2.16%	32.76%	-	3.28%	2.09%	32.31%	-	3.21%	2.16%	33.73%	-	3.28%
Operating pre-tax profit as a % of revenues	2.04%	11.22%	-	1.96%	1.94%	14.51%	-	1.95%	1.65%	13.64%	-	1.70%